

# Case Study – Pozition Night Club

Fidelity's G-PoS and Total Control manages all EPOS operations

Pozition is not only Hull's premier nightclub, with eight bars, four dance floors, two roof terraces, VIP room, champagne salon and café but also one of the largest clubs in the UK. Fidelity are pleased to have supplied Pozition with PC based EPOS touch screens running G-PoS and Total Control with Stock for the back office EPOS management information system. A total of 15 touch screens were installed to cope with the diverse number of profit centres within the venue.

Fidelity's G-PoS touch screen software runs on most manufacture's PC based touch screen terminals including models from Aures, CNX, Datavan, IBM, J2, Mettler Toledo, Panasonic, Partnertech, Posiflex, Protech, Sharp, Toshiba and XN.

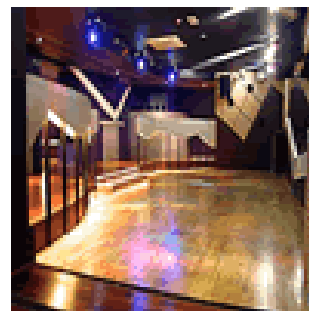
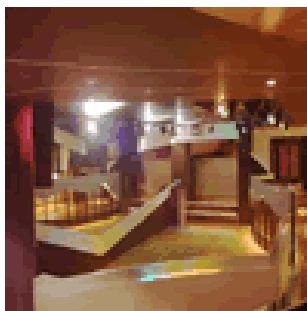


The back office software, Total Control with Stock can be configured to give reports on multiple profit centres within the venue. These reports enable management to see at a glance the success of promotions and attendance at each location within the club. Similarly, each location can have it's own stock with the facility to transfer stock between each bar. Location managers can therefore be responsible for their own profitability within the club.

In todays climate, accurate reporting is essential if business are to make any profit.



As all software supplied by Fidelity is written in house, we have the capability to give the client exactly what is required. Most off the shelf EPOS software will only give around 80% of the functionality a customer requires – with the Fidelity solution this rises to 100%. To date Fidelity have sold over 7000 copies of G-PoS and Total Control.



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